

Carrollton Farmers Branch Independent School District Executive Summary Report

Date
August 27, 2009

Agenda Item
I.D.8

Item Description (reference to District Goal):																		
<p>Consider RFP #09-08-061-1 for Dance & Theatre Supplies.</p> <p>This contract provides for the purchase of dance and theatre supplies to be utilized by the C-FB ISD Fine Arts program. The estimated value of the contract is \$176,000.00 annually. A single one-year extension option is allowed under the provisions of this RFP.</p> <p>Proposals were solicited from thirty-one vendors; responses were received from twenty vendors. Two proposals received were submitted incomplete and could not be considered.</p> <p>The recommended vendors are named below.</p> <table><tbody><tr><td>Al's Formal Wear</td><td>Leapin' Leotards</td></tr><tr><td>The Bandman's Company</td><td>Norcostco</td></tr><tr><td>The Costume Closet</td><td>Olden Lighting</td></tr><tr><td>Costume World</td><td>Pamela Cockrum</td></tr><tr><td>Crossroads Audio</td><td>StageLight</td></tr><tr><td>Dallas Stage Scenery</td><td>Texas Scenic Company</td></tr><tr><td>Grosh Scenic Rentals</td><td>Tote Unlimited</td></tr><tr><td>Happy Feet</td><td>Wenger Corporation</td></tr><tr><td>In Step Drill Team Props & Accessories</td><td></td></tr></tbody></table>	Al's Formal Wear	Leapin' Leotards	The Bandman's Company	Norcostco	The Costume Closet	Olden Lighting	Costume World	Pamela Cockrum	Crossroads Audio	StageLight	Dallas Stage Scenery	Texas Scenic Company	Grosh Scenic Rentals	Tote Unlimited	Happy Feet	Wenger Corporation	In Step Drill Team Props & Accessories	
Al's Formal Wear	Leapin' Leotards																	
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In Step Drill Team Props & Accessories																		

Attachments:
Tabulation

Administrative Recommendation:
Administration recommends award of this contract to the vendors listed above.

Budget/Funding
2009-10 General Operating Budget

RFP# 09-08-061-1 Dance and Theatre Supplies
Tabulation

Vendor	On-Line Catalog Web Address	Discount Rate (Cost + %)	If you can not provide a cost + % discount on all items, provide a list of items/categories & specify.	Does your company require a minimum order amount?	How are shipping costs (if applicable) are calculated?	Additional Information	EPCNT
Al's Formal Wear	www.alsformalwear.com	25% (Quantity discounts may be more)	N/A	No	Shipping added to special order items or rush shipments.	None	No
The Bandman's Company	www.bandmans.com	2%	N/A	No	Approximately 10%	Quote#	No
Blue Moose Tees	www.bluemoosetees.com	0%	Standard pricing (including any specials) will apply to all C-FB ISD orders.	12 item minimum	Ground shipping is included in all advertised prices.	None	No
The Costume Closet	www.thecostumecloset.com	0%	N/A	\$100	Shipping depends on the number of dance costumes rented.	Most of our items are rental items.	No
Costume World	www.costumeworld.com	10%	N/A	No	UPS	Account#	No
Crossroads Audio	N/A	None	None	No	Cost of shipping added to invoice.	None	No
Dallas Stage Scenery	N/A	Prices quoted specifically per the specification of each job. We written estimate will be provided.	Theater staging & supplies pricing determined on a per job basis.	No	Shipping/delivery rates are based on delivery method/vehicle & distance.	Quote#	Yes
Grosh Scenic Rentals							
Happy Feet	www.happyfeet.com	21% (All discounts are already deducted on website)	All discounts are already reflected on website.	No	Weight	Invoice#	No

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In Step Drill Team Props & Accessories							
Leapin' Leotards	www.leapinleos.com	0%	N/A	No	3%	None	No
Norcostco	www.norcostco.com	0%	N/A	No	For light weight items: estimate \$10 or 10% of order total, whichever is greater. For heavy weight items: \$25 or 25% of order total, whichever amount is greater.	RFP# 09-08-061-1	Yes
Olden Lighting	www.oldenlighting.com	0%	N/A	No	Shipping will be charged on all special ordered items.	None	No
Pamela Cockrum	www.augustasportswear.com ; www.stafononline.com ; www.broderbros.com	0%	N/A	No	Delivered	None	No
StageLight		18% from list price	N/A	No	N/A	None	No
Texas Scenic Company	www.texasscenic.com	0%	N/A	\$25	Prepay & add. Shipping charges are based on package(s) weight.	None	No
Tote Unlimited	www.toteunlimited.com	0%	N/A	15 on embroidery items.	FOB Fort Worth pre-paid- added to invoice.	None	No

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Wenger Corporation	www.wengercorp.com	0%	N/A	No	Shipping charges are calculated on a per project basis. Pre-paid & added to invoice.	Attn: Vanessa Jensen, Sales Representative for Wenger Corporation	No
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